

## Dirk Pothen, Member of the Executive Board

**“We’re in a people-orientated business. That goes for the way we collaborate with our customers, as well as how we interact with our employees. It’s always people that are behind decisions or make the difference. That’s what appeals to me the most about our work, but it’s also what presents us with our greatest challenges. Establishing trust and offering added value are the name of the game. That’s how we lay the foundation for a successful and dependable collaborative relationship on both sides. We provide excellent specialist and technological solutions, take responsibility for the results and endeavour to embody our company values. In return, we are able to offer our employees interesting projects and appealing development trajectories”.**

Dirk Pothen (born 1967) is a member of the Executive Board and responsible for the business divisions Automotive and Transportation, Manufacturing Industry and Microsoft as well as for the foreign subsidiary adesso Austria GmbH. He is also responsible for the adesso subsidiaries ARITHNEA GmbH and com2m GmbH. In addition, he is responsible for the Human Resources.

Before becoming a member of the Executive Board at adesso AG, Dirk Pothen was Managing Director DACH for SQS Software Quality Systems AG, where he managed the national subsidiaries of the profitable Germany/Austria/Switzerland region. The main business segments for which he was responsible were management consulting, quality assurance projects and professional testing services. Alongside managing the operative business units, he was also in charge of running both nearshore centres in Görlitz, Germany, and Güssing, Austria, as well as the offshore centre in Cairo, Egypt. His main focus was on strategic sectors such as the automotive and manufacturing industry, banking and financial services, insurance, the public sector, and retail and logistics, which are all sectors that adesso now also targets.

Before working for SQS, he was employed at a globally operating IT services company as a qualified economist and trained banker. He spent 15 years working in operative management with responsibility for profit and loss. He supervised software development in Germany as Director

of Solutions for Atos. Before this, he held several different management positions at T-Systems. Most recently, he occupied the role of Senior Vice President, in which he was responsible for the Software Development and Operation division for the priority sectors of the automotive and manufacturing industries. This also included the subsidiary, T-Systems on site. Dirk Pothen began his career at Deutsche Bank, where he spent ten years specialising in credit business and corporate banking.